



## **The General Manager Position**

Safariwatch Limited is an (Internet of Things) IOT Company operating in Kenya.

### **Background Information and Job Description**

The Company has positioned itself as a leading IOT multi-vendor business in Kenya with plans for regional expansion. We have affiliated with leading global brands to provide a compelling and exciting cocktail of subscription-based product and solutions for our customers. The Safariwatch General Manager position is the dream job for the aspiring, inquisitive and self-driven business leader. If your desire is to be the top Technology trailblazing professional positively changing all sectors of the economy through innovation and by creatively maneuvering proven and futuristic IT solutions, then this is your opportunity. Grab it. The future requires a visionary to shape and manage uncertainties. Safariwatch is that "space shuttle" flying into the galaxies.

### **What are the Safariwatch products and solutions?**

Our customer is you and me. At Safariwatch we continuously reinvent ourselves to solve people's daily problems. We are a dynamic body of collective discoverers. We seek global solutions to local problems and we do so using local talent. Our leading asset is our people. That's our top product.

The General Manager of Safariwatch will be an imaginative professional with keen interest in IT, an analytical mind and ability to reinvent oneself repeatedly in offering the following solutions:

1. Fleet management solutions with focus on customized business processes
2. IoT application in varied industrial sector cases
3. Cashless payment systems
4. Safety and security



5. Tracking and tracing of all types of assets
6. Business processes e.g. medical sector, insurance, academic etc.

To meet the above product and solutions' promise, Safariwatch has acquired dealerships with these select ICT Brands: Fleetroot, MyRide, ZOHO, Liquid Telkom, Blakk Boxx, Quensus, Austin IoT, StaffCop, Vedicue and others lined up to guarantee the most wholesome customer experience possible. The Safariwatch General Manager will all always endeavor to be the most knowledgeable team player in understanding our technologies and their user cases. The GM will be the leading custodian of the Safariwatch affiliated brands both in knowledge and on espousing how they work and function.

### **Other Duties and Roles of the General Manager**

1. Craft together with the Board of Directors the Company's strategic plan.
2. Own by way of knowledge and functionally all the Safariwatch brands and solutions.
3. Ensure timely and accurate financial and other reports.
4. Team leader of all Safariwatch teams be it our staff and contractors, is responsible for motivation, encouraging, performing and delivering of the Company strategic plan.
5. Responsible for all representations of the company
6. Ensure the achievement all the goals and targets by setting and evaluating KPIs across the company.
7. Deliver set company budgets
8. In charge of all the Safariwatch departments.



9. Build a strong culture of innovation, ideas-sharing, innovativeness and creative prowess.
10. Keep an engaged relationship between our customers, staff, shareholders and the public.
11. Be the face of the Company.

### **How do you know if you qualify for this position?**

1. Do you have a keen eye for technological trends? Can you prove it?
2. Have you led teams of diverse professionals?
3. Have you achieved notable goals by leading others on missions that are of commendable note?
4. Do you have an exciting and personable character that others relate to?
5. Are you competitive, with a streak for winning and a stickler, not a quitter?
6. Do you think differently and do you have a history of trailblazing ideas?
7. Do you believe the best days are still ahead of us? How have you developed yourself for that great future?
8. What special marketing, peoples' and technological skills are you particularly proud about?
9. And to cap it all, do you have at least 7 years of experience offering exceptional leadership?

### **Note**

Applications to be submitted via email to [hr@safariwatch.live](mailto:hr@safariwatch.live) on or before 10<sup>th</sup> August 2020.